



Press Release

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Bentley Systems Announces Allen Li has Joined as *General Manager, China*

Responsible for Bentley's China Growth Initiatives Across All Channels

EXTON, Pa. – June 6, 2023 – Bentley Systems, Incorporated (Nasdaq: BSY), the *infrastructure engineering software* company, today announced that Allen Li has been appointed to the new role of *General Manager, China*, reporting to Chief Revenue Officer Brock Ballard. Allen Li has had a long executive career at enterprise software leader SAP, including as Chief Operating Officer, China. He earned a bachelor's degree in Engineering and a master's in Technology Management at Harbin Institute of Technology, and then an Executive MBA from University of Mannheim Business School.

While Bentley's infrastructure engineering offerings have become well established in major design institutes and owner organizations, the company is also pursuing substantial growth opportunities as a platform for software development and distribution by Chinese entities. Allen Li has end-to-end responsibility for all of Bentley's business in China, including recent and potential future joint ventures to offer local Chinese products leveraging Bentley technology. Bentley Chief Operating Officer Nicholas Cumins said, "China is unique in the world for the scale and digital advancement of its infrastructure engineering, meriting a unique approach in go-to-market. We welcome Allen Li as General Manager, a new role within our organization. His experience leading initiatives to 'regionalize' enterprise software in China will be instrumental to Bentley's forward-looking priorities there."

Allen Li said, "I am very impressed by the strength of Bentley's product-market fit and its technology leadership for infrastructure engineering in China to date, and I am excited to have the opportunity to lead Bentley in its next phase of growth, leveraging local and partner resources, in China for China."

Image 1:



Allen Li has been appointed to the new role of General Manager, China. *Image courtesy of Bentley Systems.*

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About Bentley Systems

Bentley Systems (Nasdaq: BSY) is the *infrastructure engineering software* company. We provide innovative software to advance the world's infrastructure – sustaining both the global economy and environment. Our industry-leading software solutions are used by professionals, and organizations of every size, for the design, construction, and operations of roads and bridges, rail and transit, water and wastewater, public works and utilities, buildings and campuses, mining, and industrial facilities. Our offerings, powered by the *iTwin* Platform for infrastructure digital twins, include *MicroStation* and *Bentley Open* applications for modeling and simulation, *Seequent's* software for geoprofessionals, and *Bentley Infrastructure Cloud* encompassing *ProjectWise* for project delivery, *SYNCHRO* for construction management, and *AssetWise* for asset operations. Bentley Systems' 5,000 colleagues generate annual revenues of more than \$1 billion in 194 countries.

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